



Performance Agreement  
for Chief Financial  
Officer  
Finance Department

Signed between Sello J  
More (City Manager) on  
behalf of the Municipality  
and Zuziwe  
Z L Thekisho (CFO)  
Employee of the  
Municipality

**01 July 2024 – 30 June 2025**

## **PERFORMANCE AGREEMENT**

### **ENTERED INTO BY AND BETWEEN:**

The Mangaung Metropolitan Municipality herein represented by **Sello J More** (full name) in his capacity as City Manager. (Hereinafter referred to as the **Employer or Supervisor**)

and

**Zuziwe Z L Thekisho** (full name) Employee of the Municipality (hereinafter referred to as the **Employee**).

### **WHEREBY IT IS AGREED AS FOLLOWS:**

#### **1. INTRODUCTION**

- 1.1 The **Employer** has entered into a contract of employment with the **Employee** in terms of section 54A of the Local Government: Municipal Systems Act 32 of 2000 and as amended ("the Systems Act"). The **Employer** and the **Employee** are hereinafter referred to as "the Parties".
- 1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance agreement.
- 1.3 The parties wish to ensure that they are clear about the goals to be achieved and secure the commitment of the **Employee** to a set of outcomes that will secure local government policy goals.
- 1.4 The parties wish to ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

#### **2. PURPOSE OF THIS AGREEMENT**

The purpose of this Agreement is to -

- 2.1 comply with the provisions of Section 57(1)(b),(4A),(4B) and (5) of the Act as well as the employment contract entered into between the parties;
- 2.2 communicate the employer's performance expectations and accountabilities to the employee, by specifying objectives and targets as defined in the Integrated Development Plan and the Service Delivery and Budget Implementation Plan (SDBIP).

- 2.3 specify accountabilities as set out in a performance plan, which must be in a format substantially compliant to Appendix "A";
- 2.4 monitor and measure performance against set targeted outputs;
- 2.5 use the performance agreement as the basis for assessing whether the employee has met the performance expectations applicable to the position; and
- 2.6 appropriately reward the Employee in accordance with the Employer's performance management policy in the event of performance,

### **3 COMMENCEMENT AND DURATION**

- 3.1 This Agreement will commence on the 01 July 2024 and will remain in force until 30 June 2025 where after a new Performance Agreement, Performance Plan and Personal Development Plan must be concluded between the parties for each of the following financial years or any portion thereof for the duration of the Agreement of Employment.
- 3.2 This Agreement will terminate on the termination of the Employee's employment for any reason whatsoever.
- 3.3 The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon.
- 3.4 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents must immediately be revised.
- 3.5 Any significant amendments or deviations must take cognizance of the requirements of section 34 and 42 of the Systems Act, and regulation 4(5) of the Regulations.

### **4 PERFORMANCE OBJECTIVES**

- 4.1 The Performance Plan (Annexure A) must sets out-
  - 4.1.1 the performance objectives and targets that must be met by the Employee; and
  - 4.1.2 the time frames within which those performance objectives and targets must be met.

4.2 The performance objectives and targets reflected in Performance Plan must:

- a) Be set by the Employer in consultation with the Employee;
- b) Be based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and
- c) Include key objectives; key performance indicators; target dates and weightings.

4.3 It is agreed that-

- i. The key objectives describe the main tasks that need to be done.
- ii. The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved.
- iii. The target dates describe the timeframe in which the work must be achieved.
- iv. The weightings show the relative importance of the key objectives to each other.

4.4 The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

## 5 PERFORMANCE MANAGEMENT SYSTEM

5.1 The Employee agrees to participate in the performance management system that the Employer adopts or introduces to the Municipality and accepts that the purpose of the performance management system is to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required.

5.2 The Employer must consult the Employee about the specific performance standards that are included in the performance management system as applicable to the Employee.

5.3 The Employee must be assessed on his or her performance in terms of the performance indicators identified in the attached Performance Plan and include =

- a) The Key Performance Areas; and
- b) Core Managerial Competencies

5.4 The Key Performance Areas will make up 80% of the Employee's assessment score, and will contain the following:

<b>Key Performance Areas (80% of Total)</b>	<b>Weighting</b>
Basic Service Delivery	10%
Municipal Institutional Development and transformation	10%
Local Economic Development (LED)	10%
Municipal Financial Viability and Management	60%
Good Governance and Public Participation	10%
<b>Total</b>	<b>100%</b>

- 5.5 The Core Management Criteria (CMC) will make up the other 20% of the Employee's assessment score, and are deemed to be most critical for the Employee's specific job should be selected from the list below as agreed between the Employer and Employee

<b>CORE COMPETENCY REQUIREMENTS (CCR) FOR EMPLOYEES (20% of Total)</b>		
<b>CORE MANAGERIAL COMPETENCIES (CMC)<sup>1</sup></b>	<b>✓</b>	<b>WEIGHT</b>
Strategic Direction and Leadership	✓	5
Programme and Project Management		
Financial Management	✓	10
Change Management	✓	5
Knowledge Management	✓	5
Service Delivery Innovation	✓	5
Problem Solving and Analysis	✓	5
People Management and Empowerment	✓	5
Client Orientation and Customer Focus	✓	5
Communication	✓	5
Accountability and Ethical Conduct	✓	5
Policy Conceptualisation and implementation	✓	10
Mediation Skills	✓	5
Advanced Negotiation Skills	✓	5
Advanced influencing skills	✓	5
Partnership and Stakeholder Relations	✓	10
Supply Chain Management	✓	10
<b>Total percentage</b>	<b>-</b>	<b>100%</b>

<sup>1</sup> A minimum of 5 < 10 CMC must be selected and weight allocated to a total of 100%.

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## **6. EVALUATING PERFORMANCE**

**6.1** The Performance Plan (Annexure A) to this Agreement must sets out -

- a) the standards and procedures for evaluating the Employee's performance; and
- b) the intervals for the evaluation of the Employee's performance.

**6.2** Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage during the validity of the agreement of Employment

**6.3** Personal growth and development needs identified during any performance review discussion, as well as the actions and timeframes agreed to, must be documented in a Personal Development Plan which must be in a format substantially compliant to Annexure "B"

**6.4** The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's IDP.

**6.5** The annual performance appraisal will involve:

- i. An assessment of the achievement of results as outlined in the performance plan;
- ii. An assessment of each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed
- iii. A rating on the five-point scale for each Key Performance Area; and
- iv. The use of the applicable assessment rating calculator to add the scores and calculate a final core.

**6.6.** The Core Management Criteria must be assessed –

- (a) according to the extent to which the specified standards have been met.
- (b) with an indicative rating on the five-point scale for each Criteria; and
- (d) using the applicable assessment rating calculator to add the scores and calculate a final score.

6.7 An overall rating is calculated by using the applicable assessment-rating calculator, which represents the outcome of the performance appraisal, provided that the performance assessment of the Employee will be used on the following rating scale for both Key Performance Indicators and Core Management Criteria

Level	Terminology	Description	Rating				
			1	2	3	4	5
5	Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.					
4	Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.					
3	Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.					
2	Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.					
1	Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.					

6.8 The performance of the Employee must be evaluated by an evaluation panel constituted in terms of regulation 27 (4)(e) and (f) of the Regulations.

## 7. SCHEDULE FOR PERFORMANCE REVIEWS

- 7.1 The performance of each **Employee** in relation to his / her performance agreement shall be reviewed on any of the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

Evaluation	Period	Review Date
First quarter	July – September	October – December
Second quarter	October – December	January – March
Third quarter	January – March	April – June
Fourth quarter	April – June	July – September
Annual Performance Review	July – June	

*Provided that reviews in the first and third quarter may be verbal if performance is satisfactory*

- 7.2 The **Employer** shall keep a record of the mid-year review and annual assessment meetings and feedback must be based on the **Employer's** assessment of the **Employee's** performance.
- 7.3 The **Employer** may amend the provisions of Performance Plan whenever the performance management system is adopted, implemented and / or amended as the case may be. In that case the **Employee** will be fully consulted before any such change is made.

## 8. OBLIGATIONS OF THE EMPLOYER

- 8.1 The Employer must –
- 8.1.1 create an enabling environment to facilitate effective performance by the employee;
  - 8.1.2 provide access to skills development and capacity building opportunities;
  - 8.1.3 work collaboratively with the **Employee** to solve problems and generate solutions to common problems that may impact on the performance of the **Employee**;
  - 8.1.4 on the request of the **Employee** delegate such powers reasonably required by the **Employee** to enable him / her to meet the performance objectives and targets established in terms of this Agreement; and
  - 8.1.5 make available to the **Employee** such resources as the **Employee** may reasonably require from time to time to assist him / her to meet the performance objectives and targets established in terms of this Agreement.

## **9. CONSULTATION**

- 9.1 The Employer agrees to consult the Employee timeously where the exercising of the powers will –
- a. have a direct effect on the performance of any of the Employee's functions;
  - b. commit the Employee to implement or to give effect to a decision made by the Employer; and
  - c. have a substantial financial effect on the Employer.
- 9.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in sub-clause (1) above as soon as is practicable to enable the Employee to take any necessary action without delay.

## **10. MANAGEMENT OF EVALUATION OUTCOMES**

- 10.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.
- 10.2 A performance bonus of between 5% to 14% of the all-inclusive annual remuneration package may be paid to the Employee in recognition of outstanding performance, as per regulation 32(2) of the Regulations
- 10.3 In the case of unacceptable performance, the Employer shall –
- 10.3.1 must provide systematic remedial or developmental support to assist the Employee to improve his or her performance; and
  - 10.3.2 may after appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

## **11. DISPUTE RESOLUTION**

- 11.1 Any disputes about the nature of the Employee's performance agreement, must be mediated by –
- a. the Member of the Executive Council responsible for local government in the province, in case of the Municipal Manager, or any other person appointed by the said Member of the Executive Council; and

- b. the Mayor, in the case of Managers directly accountable to the Municipal Manager within thirty days or receipt of a formal dispute from the employee
- 11.2 Any disputes about the outcome of the Employee's performance evaluation, must be mediated by -
- a. the Member of the Executive Council responsible for local government in the province, or any other person appointed by the MEC, in the case of the Municipal Manager, and
  - b. a Municipal Councilor, in the case of Managers directly accountable to the Municipal Manager, provided such a Councilor was not part of the evaluation panel contemplated in regulation 27(4)(e) of the Regulations, within *thirty days or receipt of a formal dispute from the employee*

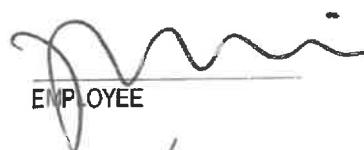
## 12. GENERAL

- 12.1 The employer must make the contents of this agreement and the outcome of any review conducted in terms of the Performance Plan available to the public as contemplated in section 46 of the Systems Act.
- 12.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his/ her Agreement of Employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.
- 12.3 The performance assessment results of the municipal manager must be submitted to the MEC responsible for local government in the relevant province as well as the national minister responsible for local government, within fourteen (14) days after the conclusion of the assessment.

Thus done and signed at Bloemfontein on the 31 of July 2024

AS WITNESSES:

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EMPLOYEE

  
CITY MANAGER

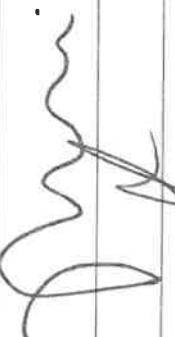
AS WITNESSES:

1. Schryl
2. Stilz

AS WITNESSES

## ANNEXURE A

## PERFORMANCE PLAN

PERFORMANCE SCORECARD – SECTION 56 EMPLOYEE			
Employee Name:	Zuziwe Z L Thekiso		
Job Title:	Head of Department		
Manager:			
Position Purpose:	To carry out the functions as accounting officer and head of administration in the Municipality		
The period of this Performance Plan is from 01 July 2024 – 30 June 2025			
Signed and accepted by the Head of Department: Zuziwe Z L Thekiso	 Date: 31 July 2024		
Signed by the City Manager: Sello J More	 Date: 01 / 07 / 2024		
By signing this performance scorecard the manager and employee hereby indicate their full understanding of, and agreement with the contents of the scorecard. The manager and the employee both acknowledge that this is in full compliance with the Municipality's Performance Management Policy.			

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## **1. Purpose**

The performance plan defines the council expectation of the Head of Department's performance agreement to which this document is attached and Section 57 (5) of the Municipal System Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the Municipality's Integrated Development Plan and as reviewed annually.

## **2. Key responsibilities**

The following objects of local government will inform the Head of Department's performance against set performance indicators:

- 2.1 Provide democratic and accountable government for local communities.
- 2.2 Ensure the provision of services to communities in a sustainable manner
- 2.3 Promote social and economic development
- 2.4 Promote a safe and healthy environment
- 2.5 Encourage the involvement of communities and community organisation in the matters of local government

## **3. Key Performance Area**

The following Key Performance Area (KPAs) as outline in the Local Government: Municipal Performance Regulations for Municipal Managers and Managers Directly Accountable to Municipal Managers (2006), inform the strategic objective listed in the table below:

- 3.1 Basic Service Delivery.
- 3.2 Municipal Institutional Development and transformation
- 3.3 Local Economic Development (LED)
- 3.4 Municipal Financial Viability and Management
- 3.5 Good Governance and Public Participation

## **4. Key Performance Objectives and Indicators, for the Municipal Manager and Managers Directly accountable to Municipal Manager**

The provision and statutory time frames contained in the following legislation are required to be reported on and measured:

- 4.1 Section 157 of the Constitution of the Republic of South Africa, 1996
- 4.2 Local Government Municipal performance Regulations for Municipal Managers and Managers Directly (Regulation No. R805, dated 1 August 2006)

- 4.3 Regulations No.796 (Local Government: Municipal Planning and Performance Management Regulation, 2001) dated 24 August 2001
- 4.4 Municipal Finance Management Act, 2003, in particular, but not limited to Chapter 8. (must include, inter alia, tariff policy, rates policy, credit control and debt collection policy, supply chain management policy and an unqualified Auditor General's report)
- 4.5 Property Rates Act, 2004
- 4.6 Municipal Structures Act, 1998, in particular, but not limited to, Chapter 5 (Powers and functions as determined by legislation or agreement)
- 4.7 Municipal System Act 2000, in particular, but not limited to sections 55 to 57
- 4.8 Any other applicable legislation specific to the Municipal Manager or Managers accountable to Municipal Manager

### MMM PERFORMANCE OBJECTIVES PER DEPARTMENT AS PER THE SDBIP

NATIONAL KEY PERFORMANCE AREA (NKPA)	FINANCIAL VIABILITY	Annual Target 2024/2025	Quarterly 2024/2025 Targets				Assessment Score Level 5 - 1	Motivation for exceptional performance	Corrective Actions for under performance
			Q1	Q2	Q3	Q4			
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)	PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE								
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)	01 – SPATIAL INTEGRATION								
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FGDS)	INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION								
CIRCULAR 88 REPORTING REFORMS	FINANCIAL MANAGEMENT								
SUSTAINABLE DEVELOPMENT GOAL (SDG)	GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE								
MANGAUNG STRATEGIC IDP DEVELOPMENT OBJECTIVES	FINANCIAL HEALTH IMPROVEMENTS								
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Q1	Q2	Q3	Q4		
Enhanced municipal budgeting and budget implementation	Qualified	GG 3.11 Number of repeat audit findings	Unqualified with matters		Unqualified with matters				
60%		FM1.11 Total Capital Expenditure as a percentage of Total Capital Budget	95%	15%	40%	67%	95%		
100%		FM1.12 Total Operating Expenditure as a percentage of Total Operating Expenditure Budget	95%	25%	50%	75%	95%		
100%		FM1.13 Total Operating Revenue as a percentage of Total	95%	25%	50%	75%	95%		

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NATIONAL KEY PERFORMANCE AREA (NKPA)	FINANCIAL VIABILITY							
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)	PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE							
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)	01 – SPATIAL INTEGRATION							
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS), CIRCULAR 88 REPORTING REFORMS	INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION							
SUSTAINABLE DEVELOPMENT GOAL (SDG)	GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE							
MANGAUNG STRATEGIC IDP DEVELOPMENT OBJECTIVES	FINANCIAL HEALTH IMPROVEMENTS							
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets				Assessment Score Level 5 - 1
				Q1	Q2	Q3	Q4	
90%	Operating Revenue Budget	FM1.14 Service Charges and Property Rates Revenue as a percentage of Service Charges and Property Rates Revenue Budget	95%	25%	50%	75%	95%	
Yes	FM1.21 Funded budget (Y/N) (Municipal)		Yes	Yes	Yes	Yes	Yes	
Improved financial sustainability and liability	FM2.21 Cash backed reserves reconciliation at year end	100%	100%	100%	100%	100%	100%	
1.3	FM3.11 Cash/Cost coverage ratio	2 months	0.5 months	1 month	1.50 months	2 months		

NATIONAL KEY PERFORMANCE AREA (NKPA)		FINANCIAL VIABILITY						
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)		PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE						
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)		01 – SPATIAL INTEGRATION						
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS)		INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION						
CIRCULAR 88 REPORTING REFORMS		FINANCIAL MANAGEMENT						
SUSTAINABLE DEVELOPMENT GOAL (SDG)		GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE						
MANGAUNG STRATEGIC IDP DEVELOPMENT OBJECTIVES		FINANCIAL HEALTH IMPROVEMENTS						
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets				Motivation for exceptional performance
				Q1	Q2	Q3	Q4	
Improved liquidity management	19%	FM3.12 Current ratio (current assets/current liabilities)	1	1.3:1	1.3:1	1.3:1	1.5:1	
	19%	FM3.13 Trade payables to cash ratio	5%	20%	20%	20%	20%	
	0.85	FM3.14 Liquidity ratio	1	0.87	0.92	0.96	1	
Improved expenditure management	4%	FM4.11 Irregular, Fruitless and Wasteful, Unauthorized Expenditure as a percentage of Total Operating Expenditure	0%	0%	0%	0%	0%	
	30 days	FM4.31 Creditors payment period	30 days	30 days	30 days	30 days	30 days	
Improved asset management	21%	FM5.11 Percentage of total capital expenditure funded from own funding	25%	4%	10%	17%	25%	

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NATIONAL KEY PERFORMANCE AREA (NKPA)		FINANCIAL VIABILITY							
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)		PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE							
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)		01 – SPATIAL INTEGRATION							
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS)		INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION							
CIRCULAR 88 REPORTING REFORMS		FINANCIAL MANAGEMENT							
SUSTAINABLE DEVELOPMENT GOAL (SDG)		GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE							
MANAGING STRATEGIC IDP DEVELOPMENT OBJECTIVES		FINANCIAL HEALTH IMPROVEMENTS							
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets				Assessment Score Level 5 - 1	Motivation for exceptional performance
				Q1	Q2	Q3	Q4		
79%		(Internally generated funds + Borrowings)	FM5.12 Percentage of total capital expenditure funded from capital conditional grants	10%	30%	50%	75%		Corrective Actions for under performance
				2%	0.5%	1%	1.5%		
				80%	FM5.21 Percentage of total capital expenditure on renewal/upgrading of existing assets	100%	40%	70%	100%

NATIONAL KEY PERFORMANCE AREA (NKPA)		FINANCIAL VIABILITY					
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)		PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE					
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)		01 - SPATIAL INTEGRATION					
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS)		INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION					
CIRCULAR 8B REPORTING REFORMS		FINANCIAL MANAGEMENT					
SUSTAINABLE DEVELOPMENT GOAL (SDG)		GOAL 11 - MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE					
MANAGING STRATEGIC IDP DEVELOPMENT OBJECTIVES		FINANCIAL HEALTH IMPROVEMENTS					
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets			
				Q1	Q2	Q3	Q4
2.5%	FM5.3.1 Repairs and Maintenance as a percentage of property, plant, equipment and investment property	3%	0.5%	1%	2%	3%	
Improved supply chain management	100% FM6.12 Percentage of awarded tenders (over R200k) published on the municipality's website	100%	100%	100%	100%	100%	
Improved revenue and debtors management	0% FM7.11 Percentage of tender cancellations <sup>2</sup>	0%	0%	0%	0%	0%	0%
	794 days FM7.12 Collection rate ratio	500 days	500 days	500 days	500 days	500 days	
		93%	85%	85%	85%	90%	

<sup>2</sup> Zero target set as a measure not to have any cancellation of tenders.

NATIONAL KEY PERFORMANCE AREA (NKPA)	FINANCIAL VIABILITY							
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)	PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE							
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)	01 – SPATIAL INTEGRATION							
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS)	INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION							
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SUSTAINABLE DEVELOPMENT GOAL (SDG)	GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE							
MANGAUNG STRATEGIC IDP DEVELOPMENT OBJECTIVES	FINANCIAL HEALTH IMPROVEMENTS							
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets				Corrective Actions for under performance
				Q1	Q2	Q3	Q4	
0		FM7.31 Net Surplus /Deficit Margin for Electricity <sup>3</sup>	N/A	N/A	N/A	N/A	N/A	
0		FM7.32 Net Surplus /Deficit Margin for Water <sup>4</sup>	N/A	N/A	N/A	N/A	N/A	
0		FM7.33 Net Surplus /Deficit Margin for Wastewater <sup>5</sup>	N/A	N/A	N/A	N/A	N/A	
0		FM7.34 Net Surplus /Deficit Margin for Refuse <sup>6</sup>	N/A	N/A	N/A	N/A	N/A	

<sup>3</sup> The city applied for Section 124 Eskom Debt Relief, and as such, we are unable to determine surplus or deficit as it is influenced by the anticipated write off.

<sup>4</sup> Due to business reforms of the service, no targets are set for 2024/25 due to uncertainty on how the reforms will impact the business.

<sup>5</sup> Due to business reforms of the service, no targets are set for 2024/25 due to uncertainty on how the reforms will impact the business.

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NATIONAL KEY PERFORMANCE AREA (NKPA)	FINANCIAL VIABILITY					
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)	PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE					
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)	01 – SPATIAL INTEGRATION					
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FSGDS)	INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION					
CIRCULAR 88 REPORTING REFORMS	FINANCIAL MANAGEMENT					
SUSTAINABLE DEVELOPMENT GOAL (SDG)	GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENTS INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE					
MANGAUNG STRATEGIC IDP DEVELOPMENT OBJECTIVES	FINANCIAL HEALTH IMPROVEMENTS					
Strategic Intent	Baseline 2023/2024	Output Key Performance Indicators	Annual Target 2024/2025	Quarterly 2024/2025 Targets		
			Q1	Q2	Q3	Q4
Improved ease of doing business within the municipal area	93%	LED2.11 Percentage of budgeted rates revenue collected	93%	5%	5%	10%
	10%	LED 2.12 Percentage of the municipality's operating budget spent on indigent relief for free basic services	10%	2.5%	2.5%	2.5%
	80%	LED3.21 Percentage of revenue clearance certificates issued within 10 working days from the time of completed application received	80%	70%	75%	77%
						80%

<sup>6</sup> As part of Audit Turnaround, it was identified that the debtors Masterfile have inconsistencies, our priority is Master Data Management to ensure that all properties are billed for either availability or actual service.

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2021

NATIONAL KEY PERFORMANCE AREA (NKPA)		FINANCIAL VIABILITY					
MEDIUM TERM STRATEGIC FRAMEWORK (MTSF)		PRIORITY 1: BUILDING A CAPABLE, ETHICAL AND DEVELOPMENTAL STATE					
INTEGRATED URBAN DEVELOPMENT FRAMEWORK (IUDF)		01 - SPATIAL INTEGRATION					
FREE STATE GROWTH AND DEVELOPMENT STRATEGY (FGDS)		INCLUSIVE ECONOMIC GROWTH AND SUSTAINABLE JOB CREATION					
CIRCULAR 88 REPORTING REFORMS		FINANCIAL MANAGEMENT					
SUSTAINABLE DEVELOPMENT GOAL (SDG)		GOAL 11 – MAKE CITIES AND HUMAN SETTLEMENT INCLUSIVE, SAFE, RESILIENT AND SUSTAINABLE					
MANAGING STRATEGIC IDP DEVELOPMENT OBJECTIVES		FINANCIAL HEALTH IMPROVEMENTS					
Strategic Intent		Baseline 2023/2024		Annual Target 2024/2025		Quarterly 2024/2025 Targets	
		Output Key Performance Indicators				Q1	Q2
150 days		LED3.31 Average number of days from the point of advertising to the letter of award per 80/20 procurement process		150 days per Bid/Tender		150 days per Bid/Tender	150 days per Bid/Tender
30 days		LED3.32 Percentage of municipal payments made to service providers who submitted complete forms within 30- days of invoice submission		100%		100%	100%
				Q3		Q4	

### MMM GENERIC GOVERNANCE PERFORMANCE OBJECTIVES

GOVERNANCE OUTCOME	LEGISLATIVE KPIAS BASIC SERVICE DELIVERY AND GOOD GOVERNANCE AND PUBLIC PARTICIPATION KPI	TARGET	IDP KPA	GOOD GOVERNANCE		KPA NO/NO IN THE IDP e.g.3
				ANNUAL REPORT FINAL	MOTIVATION FOR UNDERRAFTING EXCEPTIONAL PERFORMANCE	
Ensure good governance and effective management of the city	% spent on the city's capital budget	95% capex spend	50% capex spend	95% capex spend	100% implementation of the revenue enhancement strategy related to the department	100% implementation of the revenue enhancement strategy related to the department
	% Implementation of the revenue enhancement strategy related to the city	100% implementation of the revenue enhancement strategy related to the department	50% implementation of the revenue enhancement strategy related to the department	100% implementation of annual procurement plan of the department	100% implementation of annual procurement plan of the department	100% implementation of annual procurement plan of the department
	% Annual procurement plan concluded and implemented as it relates to the city	100% implementation of annual procurement plan of the department	50% implementation of annual procurement plan of the department	100% implementation of audit plan to address audit issues related to the department	100% implementation of audit plan to address audit issues related to the department	100% implementation of audit plan to address audit issues related to the department
	% Implementation of audit plan to address audit issues related to the city	100% implementation of audit plan to address audit issues related to the department	100% of staff whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government	100% of staff whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government	100% of staff whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government	100% of staff whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government
	% of staff in OCM whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government	100% of staff whose performance is managed in line with the city's policy, procedure and/or generally accepted good practices of managing performance in local government	Provision of inputs into the city's planning processes and risk management	Provision of inputs into the city's planning processes and risk management	Provision of inputs into the city's planning processes and risk management	Provision of inputs into the city's planning processes and risk management
Ensure good governance and effective management of the city	Identification and management of quality requirements	100% management and identification and management of quality requirements	2 weeks earlier than stipulated time frames and in line with quality requirements	2 weeks earlier than stipulated time frames and in line with quality requirements	2 weeks earlier than stipulated time frames and in line with quality requirements	2 weeks earlier than stipulated time frames and in line with quality requirements

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GOVERNANCE LEGISLATIVE KPAS	BASIC SERVICE DELIVERY AND GOOD GOVERNANCE AND PUBLIC PARTICIPATION		IDP KPA	GOOD GOVERNANCE		KPA No (No in the IDP e.g.3
	OUTCOME KPI	TARGET	1ST BIANNUAL REPORT	ANNUAL REPORT FINAL	MOTIVATION FOR UNDER AND EXCEPTIONAL PERFORMANCE	
						Assessment Scores 1 2 3 4 5
	strategic risks	mitigation of identified strategic risks	mitigation of identified strategic risks	mitigation of identified strategic risks	mitigation of identified strategic risks	
% Compliance with the city's System of delegation policy	100% compliance with the city's system of delegation policy	100% compliance with the city's system of delegation policy	100% implementation of the city's SDBIP	100% implementation of the city's SDBIP	100% compliance with the city's system of delegation policy	
% Increase in implementation of the city's SDBIP	100% implementation of the city's SDBIP	100% implementation of the city's SDBIP	100% implementation of the city's SDBIP	100% implementation of the city's SDBIP	100% implementation of the city's SDBIP	
% Implementation of employment equity targets set for OCM in the city's employment equity plan	100% implementation of employment equity targets set for department in the city's employment plan	100% implementation of employment equity targets set for department in the city's employment plan	50% implementation of employment equity targets set for department in the city's employment plan	50% implementation of employment equity targets set for department in the city's employment plan	Implementation of employment equity targets set for department in the city's employment plan	
% adherence to targets set by the city on the subnational programme of doing business for the department	100% adherence to targets set by the city on the subnational programme of doing business for the department	100% adherence to targets set by the city on the subnational programme of doing business for the department	50% adherence to targets set by the city on the subnational programme of doing business for the department	50% adherence to targets set by the city on the subnational programme of doing business for the department	100% adherence to targets set by the city on the subnational programme of doing business for the department	
% compliance with the provision of the Occupational Health and Safety Act (Act 85 of 1993) (OHSA)	100% compliance on a quarterly basis with the Occupational Health and Safety elements.	100% compliance on a quarterly basis with the Occupational Health and Safety elements.	100% compliance on a quarterly basis with the Occupational Health and Safety elements.	100% compliance on a quarterly basis with the Occupational Health and Safety elements.	100% compliance on a quarterly basis with the Occupational Health and Safety elements.	
Facilitate effective implementation of the approved Financial Recovery Plan (FRP) and achieving financial recovery and provision of reliable and uninterrupted basic services	To advise and support on the approach to the implementation of FRP activities to optimize the reduction of operational expenditure and increase of revenue for the municipality	Provided advise and support on the approach to the implementation of FRP activities to optimize the reduction of operational expenditure and increase of revenue for the municipality	Provided advise and support on the approach to the implementation of FRP activities to optimize the reduction of operational expenditure and increase of revenue for the municipality	Provided advise and support on the approach to the implementation of FRP activities to optimize the reduction of operational expenditure and increase of revenue for the municipality	Provided advise and support on the approach to the implementation of FRP activities to optimize the reduction of operational expenditure and increase of revenue for the municipality	

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GOVERNANCE LEGISLATIVE KPAS OUTCOME	BASIC SERVICE DELIVERY AND GOOD GOVERNANCE AND PUBLIC PARTICIPATION KPI	IDP KPA	IDP KPA TARGET	1ST BIENNIAL REPORT	GOOD GOVERNANCE		KPA No (No in the IDP e.g.3
					ANNUAL REPORT FINAL	MOTIVATION FOR EXCEPTIONAL PERFORMANCE	
	To recommend and ensure implementation of internal controls, procedures and systems for good governance, prudent financial management and effective service delivery in compliance with statutory prescripts		100% statutory prescripts	100% compliance with statutory prescripts	100% compliance with statutory prescripts	100% compliance with statutory prescripts	1 2 3 4 5

S.J 201

Signed 220 and accepted by: Z. Tshwane  
Job title: CDO  
Date: 31/01/2020

Signed by the City Manager on behalf of the Mangaung Metropolitan Municipality's Council

Date: 01/07/2024

**6. Consolidated Score Sheet**

Key Performance Area	Weighting	City Manager's rating	Head of Department's Rating	Final / Consolidated Score	Reason for Final Score
1					
2					
3					
4					
5					
6					
7					
Total:	100	Final Score			

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## 7. CONTROL SHEET

### TO BE UPDATED BY CITY MANAGER

<b>PLANNING PHASE</b>			
Date of 1 <sup>st</sup> planning meeting		Date of 2 <sup>nd</sup> planning meeting	
Date copy of performance plan handed to Head of Department		City Manager	

### COACHING PHASE

(Keep a record of meetings held to give feedback to the Head of Departments on performance related issues)		
Date of Feedback Meeting	Performance issue discussed and corrective action to be taken	
Date of formal half year review		
<b>REVIEWING PHASE</b>		
Date Head of Department notified of formal review meeting		
Date of 1 <sup>st</sup> review meeting		
Date of 2 <sup>nd</sup> Review meeting		
Date of 3 <sup>rd</sup> Review meeting		
Date of 4 <sup>th</sup> Review meeting		
City Manager	S.J More	Signature

**PERSONAL DEVELOPMENT PLAN**

**MUNICIPALITY:** MANGAUNG METROPOLITAN  
**INCUBENT:** ZL THEKISHO  
**SALARY:** AS PER UPPER LIMITS  
**JOB TITTLE:** CFO  
**REPORT TO:** CITY MANAGER

1. What are the competencies required for this job (refer to competency profile of job description)?

**NQF LEVEL 7 IN ACCOUNTING, FINANCE, ECONOMIC OR CA SA**

2. What are competencies from the above list, does the job holder already possess?

**NQF 8 BCOMPT, BCOM HONS, MBA**

3. What then are the competency gaps? (if the job holder possesses all the necessary competencies, complete No's 5 and 6).

4. Actions/Training interventions to address the gaps/needs  
**Training on Business Leadership, Professionalization in Finance, Accounting and Auditing**

5. Indicate the competencies required for future career progression/development

**Project Financing, Budget Scenario Planning**

6. Action/Training interventions to address future progression

**Approval and financial assistance through bursaries and study leave**

7. Comments/Remarks of the Incumbent

**The above listed career development competencies will enhance my performance and ensure that I play a critical role in project financing and scenario planning**

8. Comments/Remarks of the supervisor

Agreed upon

Signature:

Supervisor:

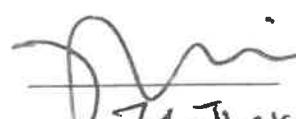
Date:

  
Sello More  
31.07.2024

Signature:

Incumbent:

Date:

  
Dr. M. Thekisio  
31.07.2024